TENNESSEE SCHOOL OF BEAUTY



OCCUPATIONS AVAILABLE FOR GRADUATES

Upon graduation from the **COSMETOLOGY PROGRAM** and receiving your State License, you may work in the field of Cosmetology in many areas. These include, but are not limited to the following: (1) Stylist at a salon; (2) Platform artist; (3) Manufacturer's representative; (4) Television/movie studio artist or stylist, or makeup artist; (5) Beauty school instructor trainee; (6) Owner of your own salon.

Upon graduation from the *MANICURING AND PEDICURING* and receiving your State License, you may work in the manicuring profession in many different areas. These include, but are not limited to the following: (1) Manicurist at a salon; (2) Platform artist; (3) manufacturer's representative; (4) Own your on salon.

Upon graduation from the *INSTRUCTOR TRAINING PROGRAM* and receiving your State License, you may use your Instructor's license to work in many different areas. These include, but are not limited to the following: (1) Cosmetology instructor at a private school;

(2) Cosmetology instructor for the public school system; (3) Work as a stylist/manager at a beauty salon; (4) become a platform artist; (5) Work as a manufacturer's representative;

(6) Teach and manage your own beauty school.

Upon graduation from the *ESTHETICS PROGRAM* and receiving your State License, you may use your license to work in various areas. These include, but are not limited to the following:

(1) Esthetician in a salon or spa environment, (2) work in a dermatologist office,

(3) Manufacturer's Representative, (4) Make-up artist for film or photography work (5) Beauty Editor.



TO: ALL PROSPECTIVE TENNESSEE SCHOOL OF BEAUTY STUDENTS

ADVANTAGES AND DISADVANTAGES OF THE PROFESSION

ADVANTAGES:

We feel that the Cosmetology Profession offers a great deal of opportunity for you. There are numerous things you can do with a Cosmetology License such as:

- 1. Work behind a chair in a salon;
- 2. Teach at a beauty school;
- 3. Travel the country working as a Manufacturer's representative;
- 4. Open your own salon;
- 5. Work as a stylist on a cruise ship; or
- 6. Any number of possibilities are open from which to choose.

The profession is in extreme demand. This is one profession which will not be taken over by computers or robots. As long as people have hair that grows, and as long as people want to look their best, you will always be needed.

Another big advantage of the profession is the flexibility in scheduling. If you want to schedule your appointments around your children's school schedules and activities, you can do that easily. The flexibility appeals to many parents.

DISADVANTAGES:

The biggest disadvantage in becoming a professional Cosmetologist is that you earn money for yourself (unless you have others who work for you). If you become injured and are unable to practice your profession for a few days or weeks, you would not be making any money during this time.

Another disadvantage is that you are on your feet for a long time. If you have a bad back or have a hard time standing for a long periods of time, we would not advise you to get into this profession.

We have also found that it is a disadvantage that it takes most licensed Cosmetologists a year or two to build up their clientele and start making the type of money that they often expect. If you will give yourself two years after you graduate from beauty school before deciding to quit the profession, you will probably not quit for a very long time. Although often looked at as a disadvantage, we feel this is no different than if you went into law. It takes time to build up a clientele in any professions.

HOW WELL YOU DO IN THIS PROFESSION IS UP TO YOU!



TO: ALL PROSPECTIVE TENNESSEE SCHOOL OF BEAUTY STUDENTS

COMPENSATION: Entrance level salon compensation is basically either a guaranteed wage (anywhere from minimum wage to \$8/hour), a commission (usually around 50%), or booth rental (anywhere from \$50 - \$125/wk) depending on the salon you choose. Although in 2008, the average income for all salon professionals was more than \$38.000, most entry level salon employees will make anywhere from \$15,000 - \$20,000 their first year in the business.

PHYSICAL DEMANDS: For the cosmetologist, the continual standing and bending may tire the back and legs. Although most cosmetologists build up strength in these areas, it is best to book a variety of services to give your muscles a chance to rest and recuperate. The manicurist may find constant sitting to be tiresome, and, therefore would be wise to leave a little bit of time in between clients to get up and stretch and move around. The physical demands on instructor trainees are usually fairly minimal as classes can be scheduled to eliminate too much standing or sitting.

SAFETY REQUIREMENTS: Precautions should be taken by all students to prevent excess exposure to chemicals. Gloves and/or masks may be worn to help keep products off of the skin and fumes from being inhaled. Closed toe and heal shoes should be worn, as well. During bacteriology and sanitation class, as well as during aids prevention class, you will learn the safety precautions to take in cases of open wounds.

LICENSING REQUIREMENTS: The state of Tennessee requires a minimum age of 16 years,

proof of at least 10th grade education, completion of 1500 hours for cosmetology, 600 hours for manicuring/pedicuring, 750 hours for esthetics, and 300 hours for instructor training. After graduation, students are required to pass the Tennessee State Board Examination to receive their license.



TENNESSEE SCHOOL OF BEAUTY CAMPUS SECURITY INFORMATION

Revised 02/14

Should you witness a crime in process, the institution requests that you follow the following procedure:

During the hours of 8:30 a.m. to 4:30 p.m., Tuesday through Saturday, immediately contact the office of the President, Adam Brown, or Educational Director, George Sampsel. Mr. Brown and Mr. Sampsel may be reached at the school office. During all other hours, the institution requests that you immediately contact the local police at 865-521-1200. If during regular school hours, Mr. Brown or Mr. Sampsel will notify the local law enforcement agency/emergency medical system depending on the seriousness of the crime. In addition, emergency numbers are posted on the front door of the entrance to the building.

Tennessee School of Beauty does not recognize any off campus students that would be covered under this act.

To insure accurate and prompt reporting of all crimes, authorized administrative personnel take a full written statement from involved parties and witnesses at all reported emergency or criminal incidents. The written statements are included as part of a written report, and such statements may be used by Local/State Law Enforcement authorities for the purpose of criminal apprehension and/or crime prevention.

Information concerning the steps students and staff may follow for their own personal security can be obtained by attending Safety and Crime prevention forums periodically sponsored by the Local Sheriff's Department.

Tennessee School of Beauty is in compliance with the Drug Free Schools and Communities Amendment of 1989 (Public Law 101-226). All students and employees should refer to the memorandum "Drug Free Schools and Campuses-Standards of Conduct," for information concerning the campus policies and individual responsibilities required under this act.

CRIME STATISTICS

In compliance with Public Law 102-26, the following information on campus crimes is reported for your review.

The following criminal offenses were reported to campus security authorities or local police agencies as having occurred on campus

200)7-08	2008-09	2009-10	2010-11	2011-12	
						2012-
						13
Murder	0	0	0	0	0	0
Rape	0	0	0	0	0	0
Robbery	0	0	0	0	0	0
Aggravated Assault	0	0	0	0	0	0
Burglary	0	0	0	0	0	0
Motor Vehicle Theft	0	0	0	0	0	0
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In addition to the above crimes, the following number of arrests were made during 2012-13 for these specific violations.

Liquor Law Violations: 0 Drug Abuse Violations: 0 Weapons possessions: 0 This information is updated on an annual basis and is available to students, employees, and applicants upon request.



OWNERSHIP

Tennessee School of Beauty of Knoxville, Inc. is a privately held corporation. The school's owners are Adam Brown and George Sampsel.

ACCREDITATION

Tennessee School of Beauty of Knoxville, Inc. is accredited by the National Accrediting Commission of Cosmetology Arts and Sciences located at 4401 Ford Avenue, Suite 1300, Alexandria, VA 22302 703-600-7600

STATE LICENSE

Tennessee School of Beauty of Knoxville, Inc. is licensed by the Tennessee State Board of Cosmetology located at 500 James Robertson parkway,1st Floor, Nashville, TN 37243. 615-741-2515

PROFESSIONAL AFFILIATIONS

American Association of Cosmetology Schools; Tennessee Association of Beauty Schools; teacher=s Educational Council of AACS; Cosmetology Educators of America, and Better Business Bureau.

ADMINISTRATIVE STAFF

ADAM BROWN, President GEORGE SAMPSEL, Vice President PAT VALENTINE, Educational Director

HISTORY

Tennessee School of Beauty was founded in 1930 by Mrs. Jean Brown at Knoxville, TN. In early 1931, she urged her son, C. B. Brown, to join her as Director of the school. Mr. Brown had a vision and believed that the Cosmetology field had immense growth possibilities that could develop into one of America=s most affluent industries. He envisioned the creation of a State licensing board to protect the public from unscrupulous practitioners and to offer the Hairdressers protection and professional status. He initiated and served as Chairman of the Legislative Committee through whose efforts such a Board was created in 1939. To further upgrade and enhance the public acceptance and image of the profession, Mr. Brown organized and served as the first President of the Tennessee Association of Beauty Schools. Since that time, he served several terms as President of this Association. He also served as President of the National Association of Cosmetology Schools, and as an elected Commissioner on the National Accrediting Commission of Cosmetology Arts and Sciences. He, along with his son, Gordon, and grandson, Adam, have constantly strived to elevate the educational concepts in the field and to assist in upgrading the professional standards. In 1958, the second Tennessee School of Beauty was founded in Oak Ridge, TN. In 1962, Mr. Gordon Brown joined this school as Director and Dean. The third Tennessee School of Beauty was founded in Alcoa, TN in 1970 with Mr. Gordon Brown as Director. He served as a member of the Board of Directors on the Teacher=s Educational Council and on the National association of Accredited Cosmetology Schools. In 1987, after completing with high honors, his Bachelor of Science Degree in Business Administration from the University of Tennessee, and turning down a scholarship to Law School, Mr. Adam Brown became the fourth generation to join Tennessee School of Beauty. Mr. Brown=s fresh ideas have been an integral part of the changes which have prepared and enabled the school to continue to be a leader in Cosmetology Education in the 21st century. Mr. Brown has served on the Board of Directors of the American Association of Cosmetology Schools, thus enabling the school to maintain its national Placement contacts throughout the United States, and enabling Tennessee School of Beauty to become aware of changes in the industry as soon as they occur. Tennessee School of Beauty merged their Oak Ridge location with their Knoxville location in January of 1998. In 1998, to meet the demands of the spa industry, the owners of Tennessee School of Beauty opened a massage school. Tennessee School of Therapeutic Massage and in 2000 began offering an esthetics course to satisfy the need for a total Day Spa Training Center.

MISSION STATEMENT

TO ATTRACT TOP QUALITY INDIVIDUALS AND PROVIDE THEM WITH QUALITY EDUCATION, HELP THEM GRADUATE AND PASS THEIR STATE BOARD EXAM, AND BECOME GAINFULLY EMPLOYED IN THE FIELD OF COSMETOLOGY.

EDUCATIONAL OBJECTIVES

Tennessee School of Beauty is proud of its outstanding faculty, all of whom are graduates of the school. A high level of perfection is sought in the educational process, with experienced awareness that only through quality in training can fulfill its obligation to those who seek success in the Cosmetology Career. The course of study and the dedication of the staff are directed to provide a firm foundation for its graduates......to offer them the opportunity for growth in one of the many facets available in the beauty industry.

COURSES OFFERED

COMPLETE COSMETOLOGY COURSE

This is the primary Cosmetology Course for those who are entering the career to qualify for and obtain initial license as a professional Cosmetologist. It includes training in all phases of the career during the required 1,500 clock hours. This course can be completed in 45 weeks. A schedule of fees listing all costs and budget plans will be found within this folder on a separate sheet.

MANICURING AND PEDICURING COURSE

For the applicant who desires to qualify for a Manicurist-Pedicurist license, we offer this course consisting of 600 clock hours. This course covers all facets of Nail Education from manicures to pedicures to all types of sculptured and artificial nails in both theoretical and practical instruction. This course can be completed in 16 weeks. A separate fees sheet listing all costs will be found within this folder.

ESTHETICS COURSE

For the applicant who desires to qualify for an Esthetician license, we offer this course consisting of 750 clock hours. This course covers all facets of skin care and make up artistry including facials, hair removal, make up application, conditions of the skin, corrective procedures for problem skin, body scrubs and polishes and much more! This course can be completed in 20 weeks. A separate fees sheet listing all costs will be found within this folder.

INSTRUCTOR TRAINING COURSE

For the licensed Cosmetologist who desires to qualify for Instructor, we offer this course consisting of 300 clock hours of training. This course includes all theoretical and practical instruction as prescribed by the Tennessee State Board of Cosmetology. This course can be completed in 8 weeks. A fee schedule for this short course will be mailed upon request.

GRADUATE COURSES

Graduate classes are offered only to alumni who are interested in keeping abreast with fashion changes, new methods and product developments, hairstyling and hair shaping trends, and the newest in operational techniques. There is no charge for this service. At times these special classes are offered on a one day schedule, at other times for longer periods. Graduates interested in these courses should call in advance for schedules.

TRANSFER COURSE

This is for the applicant who graduates High School without the necessary 1,500 hours required to take the Cosmetology State Board exam, or for the applicant who did not complete all hours required at a previously attended cosmetology school. You may take as many hours as you need. A fee schedule based on the number of hours you will be taking will be mailed upon request.



GENERAL INFORMATION ADMISSIONS REQUIREMENTS

School Term

To qualify for license under Tennessee Cosmetology Law, a student is required to satisfactorily complete 1,500 hours of training in an approved school. To meet these requirements in the shortest possible time we offer class hours from 8:30 a.m. to 4:30 p.m. Tuesday through Saturday. Although arrangements can be made for less than full-time attendance, students who attend a full schedule can qualify for state examination and professional license in approximately ten months.

We also offer evening classes on Tuesday, Wednesday, and Thursday nights from 5:30 p.m. to 9:30 p.m. and Saturday from 8:30 a.m. to 4:00 p.m. It will take Evening School students eighteen to nineteen (18-19) months to graduate.

Class Starting Date

New classes begin on the first Tuesday of each month unless this Tuesday falls on a national holiday, in which case the class will begin on the second Tuesday of that month. To insure maximum individual Instructor assistance, and a low teacher-pupil ratio, it is school policy to limit the size of starting classes. It is therefore advisable that applicants register as far in advance as possible. Evening classes begin once a year (September).

Holidays

The school is closed on the following national holidays: New Year=s Day, July 4th, Thanksgiving Day, and Christmas Day. The school also closes 2 weeks for summer break and 2 weeks for winter break.

Absences/Tardiness

Students are required to maintain an average of 70% of all available hours per month for each phase of training. This is a total allowable absences of 60 days during the 1,500 hour course. Students who will be absent without advance notice are expected to call the school before 9:00 a.m.

We realize that unusual situations may result in late arrival. To accommodate such situations we will accept late arrival up through 10 tardies. After 10 tardies, the student will not be admitted to class if not present at roll call. Late arrival is from 8:31am – 10:01am for day students and 5:31pm – 6:00pm for evening students.

TSB Make-up Policy Due to Absenteeism

It will be up to the student to ask the teachers to explain to them what was covered on the day(s) the student was absent. This is to be done during non-class time (lunch, break, before or after school).

However, TSB sets up its curriculum so that subjects will be repeated during a student=s 40 weeks. Students may also request that they be put back in class for a subject they missed due to absenteeism, but it will be the student=s responsibility to make such a request.

Progress Records

Permanent records are kept on grades, progress, and attendance. Total monthly and accumulated hours are posted on or about the second day of each month. Students may review all records at any time. Students must give written permission for anyone, except Government Agencies and/or Accrediting Agencies, to receive any information on said student.

Wearing Apparel

Required clothing includes a freshly, laundered black Tennessee School of Beauty long sleeve or short sleeve t-shirt, black dress pants, and solid black closed-toe shoes. The school will give students two t-shirts and more can be purchased.

Grading Progress

All students are graded on practical, clinical and theoretical subjects. Practical and clinical grades are recorded in multiples of 5 points through Aln-Class or On-Clinica presentations. Points will then be converted to actual grades according to the scale below. A written, multiple choice exam is given weekly on theoretical subjects with actual grades based upon the scale below:

PRACTICAL/CLINICAL		THEORETICAL			
95-100 = A Aa	(Excellent)		(Excellent)		95-100 = A A a
90-85 = ABa	(Good)		(Good)		90-94 = A Ba
80-75 = ACa	(Average)		85-89 = A Ca		
70 = ADa	(Needs Improvement)		80-84 = A D a		
BELOW 70 = AFa		sfactory- ling)	79 or BELOW = AFa		

Students will have access to their files at any reasonable time. Student information will not be released without written permission from the student.

Admission Requirements

Applicant must have attained a High School graduation diploma or General Education Development (GED) Certificate of graduation, and be at least 16 years of age. All transfer hours approved by the Tennessee State Board of Cosmetology will be accepted at the institution. The school does not accept Ability-To Benefit students. We do accept home-schooled students provided the Tennessee State Board of Cosmetology accepts the home-school diploma where you attended.

GED Equivalency Test

Those applicants who wish to qualify through the GED test will be offered assistance and advice by the Admissions Director. This test is available to any applicant who is 18 years of age or older. It is available Monday through Wednesday at 8:00 a.m. at the University of Tennessee Student Counseling Service Center, Knoxville, TN. A grade of 45.0 or higher is the equivalent of a High School Diploma.

Non-Discrimination

This school, in its admission, instruction, and graduation policies, does not discriminate because of sex, color, age, race, creed, religion, financial status, disability or ethnic origin.

Student Records

<u>Right to Access Records</u>: Permanent files are kept for all students. Students (or parents/guardian of a dependent student) may access their grades or attendance records anytime by requesting a copy from a senior instructor or school administrator. In addition, students are given report cards approximately every eight weeks.

<u>Disclosure of Educational Records</u>: Only a student (or parent/guardian of a dependent student) can access his/her file. Information contained in student files is considered confidential and shall be released to other individuals only upon the student=s (or parents/guardian of a dependent student) prior written consent and authorization, with the following exceptions: to school officials who have legitimate educational interest in the records; to officials of another school upon request if the student intends to enroll at that institution; to certain officials of the U.S. Dept. of Education, the Inspector General, state and local educational authorities in connection with state or federally-supported programs; in connection with the student=s request for, or receipt of, Title IV financial aid and/or to enforce the terms and conditions of the aid; to accrediting commissions to carry out their functions; to comply with judicial order or lawfully-ordered subpoenas; to appropriate parties in health or safety emergencies.

Leave of Absence Policy:

A student may request a leave of absence in writing. Leaves of absence must be at least 5 days, but can be up to 180 days. A leave of absence will extend your projected graduation date, as well as your contract ending date.

SATISFACTORY PROGRESS POLICY FOR ALL TENNESSEE SCHOOL OF BEAUTY STUDENTS

3/01/12

Tennessee School of Beauty defines Satisfactory progress as maintaining specified grade averages and proceeding through the program at a pace leading to completion within a specified time frame. Satisfactory progress will be measured every 225 hours (125 hours for instructor training). These evaluations are designed to occur no later than the midpoint of the academic year or the course, whichever, is sooner and are provided to students in written form. This policy applies to all students and is provided prior to enrollment.

<u>ACADEMIC REQUIREMENTS:</u> All students are graded on practical, clinical, and theoretical classes through in-class presentation. Grades are issued at the end of each 225 actual hours (125 hours for instructor training). If a student does not pass a subject, that particular subject must be repeated. For practical examinations, grades are recorded in multiples of 5 points. Points will then be converted to an actual grade according to the following scale:

PRACTICAL/CLINICAL					
100 - 95	А	Excellent			
90 - 85	В	Good			
80 - 75	С	Average			
70	D	Needs Improvement			
Below 70	F	Unsatisfactory - Failing			

Students cannot graduate until all practicals are passed with a ADa or above. Practical Finals must be passed with a

ADa or above (Grade Scale same as theory grade scale).

		THEORETICAL
100 - 95	А	Excellent
94 - 90	В	Good
89 - 85	С	Average
84 - 80	D	Needs Improvement
Below 79	F	Unsatisfactory - Failing. You must re-take and pass before finals may be

taken. You must make a grade of 84 or above theory finals.

During each period, students must have at least a 70% average on all of the tests scheduled during that grading period. TESTS NOT TAKEN FOR WHATEVER REASON (except Leave of Absence) ARE COUNTED AS ZEROS.

<u>ATTENDANCE REQUIREMENTS</u>: In addition to maintaining an average of at least 70% on all available tests each grading period, students must maintain an attendance average of at least 70% of all available hours each period. To clarify the policy an to state it in simpler language, the following is a breakdown of 70% Satisfactory Attendance:

The general Cosmetology Course is 1500 hours in length. Students must finish the course in 1.5 times the course length or 15.7 months for day students and 27.3 months for evening school students. Manicuring/Pedicuring students must finish the 600 hour course in 6 months for day students and 10.5 months for evening students. Instructor Training Course students must finish the 3 hour course in 3.1 months for day students and 5.4 months for evening students. Esthetics Course students must finish the 750 hour program in 30 weeks. Day students are scheduled to attend a minimum of 33 hours per week. Evening students are scheduled to attend a minimum of 34 hours per week.

<u>DAY STUDENTS</u> MONTHS: CUMULATIVE HOURS:	<u>1</u> 100	$\frac{2}{200}$	$\frac{3}{300}$	$\frac{4}{400}$	<u>5</u> 500	<u>6</u> 600	<u>7</u> 700	$\frac{8}{800}$	<u>9</u> 900
Months (continued): Cumulative Hours (cont.):	$\frac{10}{1000}$	$\frac{11}{1100}$	$\frac{12}{1200}$	$\frac{13}{1300}$	$\frac{14}{1400}$	$\frac{15}{1500}$			

<u>EVENING STUDENTS</u> MONTHS: CUMULATIVE HOURS:	$\frac{1}{60}$	<u>2</u> 120	<u>3</u> 180	$\frac{4}{240}$	<u>5</u> 300	<u>6</u> 360	<u>7</u> 420	<u>8</u> 480	<u>9</u> 540
Months (continued): Cumulative Hours (cont.):	$\frac{10}{600}$	$\frac{11}{660}$	$\frac{12}{720}$	$\frac{13}{780}$	$\frac{14}{840}$	$\frac{15}{900}$	<u>16</u> 960	$\frac{17}{1020}$	$\frac{18}{1080}$
Months (continued): Cumulative Hours (cont.):	<u>19</u> 1140	<u>20</u> 1200	<u>21</u> 1260	<u>22</u> 1320	<u>23</u> 1380	<u>24</u> 1440	<u>25</u> 1500		

Again, students may not exceed 150% of the maximum time frame allowed for any reason. There are no excused absences.

WARNING, PROBATION AND APPEAL: Only those students meeting minimum requirements for academics AND attendance at evaluation are considered to be making satisfactory progress until the next scheduled evaluation. In the event that a student fails to meet any of the above academic or attendance criteria during any grading period, the student will be placed on warning and considered to be making satisfactory academic progress while during the warning period. The student will be advised in writing on the actions required to attain satisfactory academic progress by the next evaluation. The student will be notified immediately if any evaluation impacts financial aid eligibility. The student will be counseled by instructor and actions required to attain satisfactory requirements by the next evaluation will be documented. If at the end of the warning period, the student has still not met both the attendance and academic progress requirements, he/she will be determined not making satisfactory progress. The student will then be placed on probation and the student must then immediately appeal in writing. The appeal must include:

- The reasons for which a student may appeal would be such as death of a relative, an injury or illness, or other allowable special circumstance.
- The student must submit documentation that validates the appeal. Documentation could include, but is not limited to, an obituary, doctor's note, accident report, etc.
- The student must also clarify what has changed in his/her circumstance that would allow for achieving satisfactory progress at the next evaluation.
- The written/documented appeal will be maintained in the student's file. The results of the appeal will be maintained with the appeal.

A student will be given the steps necessary during the probation period to achieve a cumulative academic or cumulative attendance satisfactory rating. If it is not possible for the student to attain those measures set forth, the appeal cannot be accepted. If the appeal is accepted, funding continues. Students who not do not achieve the minimum standards after exhausting the appeal option are no longer eligible for Title IV, HEA program funds and may be subject to termination or suspension from the school.

LEAVES OF ABSENCE: A student who is considered making satisfactory progress prior to a leave of absence will maintain satisfactory progress upon return to the school. A student who is failing to meet satisfactory requirements prior to a leave of absence will return in the same status. Leaves of absence will not count toward your scheduled hours and a leave shall extend your contract period and the maximum time frame by the same number of days the leave is for, but you may have only one leave of absence during your entire time at school.

RE-ADMISSION POLICY: Students may apply for readmittance after a waiting period of not less than three months. He/she will be readmitted on the same status as when he/she left the school. You cannot be eligible for financial aid until a period of 60 days of satisfactory progress has been completed. This procedure applies only once. It does not apply to voluntary withdrawals. Readmitted students will be charged at the current tuition rates for newly entering students, plus a \$100 readmittance fee, but will be credited with all previously paid tuition.

Non-credit remedial course, incompletes, or repetitions do not affect a student=s satisfactory progress status. Transfer hours are accepted and counted as both attempted and completed hours for the purpose of determining the allowable maximum time frame.

I HEREBY ACKNOWLEDGE I HAVE HAD EXPLAINED TO ME AND FULLY UNDERSTAND TENNESSEE SCHOOL OF BEAUTY=S SATISFACTORY PROGRESS POLICY. I ACKNOWLEDGE RECEIVING A COPY OF THIS IN ADDITION TO THE ENROLLMENT AGREEMENT.

Student Signature



Date

COURSE TITLE:	COSMETOLOGY
HOURS REQUIRED:	1,500
TEXTS:	Milady's Standard Cosmetology Textbook Milady's Study Guide: The Essential Companion Milady's Standard Cosmetology Student CD ROM Milady's Standard Cosmetology Reference for Anatomy and Physiology Milady's Standard Cosmetology Haircutting Supplement Tennessee Cosmetology Law, Rules, and Regulations Tennessee School of Beauty Student Training Notes Tennessee School of Beauty Rule Book
AUDIO/VISUAL AIDS:	Flip Charts on Variety of Subjects Milady's Standard Cosmetology Course Management Guide Milady's Soft Skills DVD Series Milady's Standard Video Series Manicuring Videos Chemical Relaxing and Chemical Curl Videos Career Development Videos Motivational Videos Wide Variety of Videos on all Subjects Product Knowledge Videos
COURSE DESCRIPTION	The Cosmetology Course interweaves practical art, cosmetic science, and academic subject matter. Properly conceived, it will assist the individual in obtaining his/her personal objectives and become proficient in the science of Cosmetology, thereby creating a progressive and socially aware Cosmetologist.
COURSE OBJECTIVE:	Upon completion of the Cosmetology Course, the student shall demonstrate ompetencies required to pass the Tennessee State Board Exam and the ability to:
	1. Demonstrate and explain theoretical subject matter.
	2. Define, explain, and demonstrate manual skills with mastery and simplicity.
	3. Develop good workmanship and the orderly performance of various tasks.
	4. To select wisely, care for, and properly use commercial products that are related to the application.
	5. To develop professional ethics worthy of public confidence, acceptance, and respect.

COURSE OUTLINE: COSMETOLOGY 1,500 HOURS

GENERAL (THEORY HOURS) CLOCK HOU	IRS
Sterilization, sanitation, and bacteriology	30
Shampooing and rinsing	10
Hair and scalp care	25
Manicuring and nail care	15
Hair shaping	10
Hairdressing and styling	25
Permanent waving/Chemical relaxing	25
Facials, arching, lash and brow tinting, and massage	25
Hair coloring, lighting, and toning	25
Anatomy and physiology	10
Shop ethics, personality, and salesmanship	15
Hair structure and chemistry	60
Tennessee Cosmetology Law and Regulations/Career &	00
Employment Information	25
	20

300 Hours

CHEMICAL (PRACTICAL HOURS)	
Permanent Waving	200
Chemical Relaxing	100
Hair coloring, lighting, and toning	150
Hair structure and chemistry	75
Sculpture nails	75

600 Hours

PHYSICAL (PRACTICAL HOURS)	
Shampooing and rinses	60
Hair and scalp care	60
Hair shaping	150
Hairdressing, styling, and comb outs	150
Facials, makeup, massage, arching, waxing, lash and brow dying	
and skin care	60
Manicuring and pedicuring	60
Hair extensions	60

600 Hours

COURSE EVALUATION: Grades are recorded in each practical subject in multiples of 5 points and are converted to a letter grade according to the scale. Theory grades will also be recorded according to the theory grade scale. All students must maintain a minimum grade as ANeeds Improvementa or they will be subject to probationary measures.

PRACTICAL/ CLINICAL:

These are graded and recorded in multiples of 5 points, with 5 being the highest and 1 being the lowest. Points will then be converted to an actual grade according to the following scale:

	95-100	=	AAa	Excellent
	85-90	=	ABa	Good
	75-80	=	ACa	Average
	70	=	ADa	Needs Improvement
	Below 70	=	AFa	Unsatisfactory-Failing
THEORETICA	<u>\L:</u>			
	95-100	=	AAa	Excellent
	90-94	=	ABa	Good
	85-89	=	ACa	Average
	80-84	=	ADa	Needs Improvement
	79 or Below	=	AFa	Unsatisfactory-Failing

PRACTICAL REQUIREMENTS: Requirements for graduation are listed below. All of these requirements must be completed in a minimum grade of ACa. If a client is not available to perform needed requirements, the student should utilize a mannequin or classmate to perform these requirements. Also taken into consideration for grades on requirements is attendance, attitude, appearance, professionalism, and quality of work.

Required Services:

Shampoo	100	Relaxers	5
Set and Comb out	75	Scalp Treatment	10
Thermal Style	50	Facials	10
Hair Cut (Shears)	75	Make up Application	10
Hair Cut (Razor)	15	Eyebrow Arch	5
Hair Cut (Clippers)	15	Waxing	10
Permanent Wave	40	Wig Styling	10
Permanent Wave Color	15	Manicure	10
Temporary Hair Color	15	Pedicure	5
Virgin Lightener 5		Acrylic Nails	5
Lightener Retouch	15	Hair Extensions	3
Frosting (Cap)	5	Conditioners	25
Frosting (Foil)	5	Nail Art	5
Press and Curl	3		

Total Point Requirements:

600 and Above	=	Satisfactory
500-599	=	Needs Improvement
499 and Below	=	Unsatisfactory-Failing

COURSE FORMAT:	The course will be a combination of the following:
	Oral Discussions Written Examinations Hands-On Experience Oral Quizzes Student Participation Teacher Observation Teacher Lecture Teacher Demonstration Student Subject Survey
ATTENDANCE REQU	IREMENTS:
	It is crucial to this course that each student maintain a minimum attendance average of 70% of all available hours for each phase of training (See Satisfactory Attendance Policy). Excessive absences will drop the student below satisfactory attendance which could result in probationary measures being taken, which could result in loss of financial aid and/or termination.
EXPERIENCES:	The Professional Cosmetologist Milady Standard textbook of Cosmetology Milady State Board Review Book Milady Standard Text for Professional; Estheticians The Art and Science of Manicuring Clairol Encyclopedia Vast amount of Library Publications in the School Library
PERIODICALS:	Modern SALON American Hair Dresser Beauty School Journal Clairol Professional Nail Publications Shop Talk Salon Trends TSB Training Notes Curriculum Index Vast supply of Periodicals in School Library



COURSE TITLE: ESTHETICS

HOURS REQUIRED:

TEXTS: Milady=s Standard Textbook for Professional Estheticians Milady=s Workbook for Professional Estheticians Milady=s State Exam Review for Professional Estheticians Tennessee Cosmetology Law, Rules, and Regulations Tennessee School of Beauty Student Training Notes Tennessee School of Beauty Rule Book

AUDIO/VISUAL AIDS: Flip Charts on Variety of Subjects Esthetics Videos Technique Videos from Manufactures Career Development Videos Motivational Videos Wide Variety of Videos on all Subjects Dermalogica Product Knowledge Videos Milady's Soft Skills DVD Series

750

COURSE DESCRIPTION: The Esthetics Course involves manual dexterity, practical art, cosmetic science, and academic subject matter. Properly conceived, it will assist the individual in obtaining his/her personal objectives and become proficient in the science of Esthetics, hereby creating a progressive and socially aware Esthetician.

COURSE OBJECTIVE: Upon completion of the Esthetics course, the student shall demonstrate competencies required to pass the Tennessee State Board Exam and the ability to:

- 1. Demonstrate and explain theoretical subject matter.
- 2. Define, explain, and demonstrate manual skills with mastery and simplicity.
- 3. Develop good workmanship and the orderly performance of various tasks.
- 4. To select wisely, care for, and properly use commercial products that are related to the application.
- 5. To develop professional ethics worthy of public confidence, acceptance, and respect.

COURSE OUTLINE: ESTHETICS 750 HOURS

GENERAL (THEORY HOURS) CLOCK HC	DURS
Sterilization, sanitation, and bacteriology	45
Professional Ethics, Personality, Salesmanship	30
Anatomy and physiology	55
Tennessee Cosmetology Law Employment Information	25
150	Hours
CHEMICAL (PRACTICAL HOURS)	
Skin Conditions and Disorders	50
Nutrition and Aging Factors	20
Product Ingredients and Usage	20
Waxing, Lash and Brow Tinting	35
OSHA and EPA Requirements	25
	150 Hours
PHYSICAL (PRACTICAL HOURS)	450
Massage Movements and Manipulations	150
Masks and Packs	75
Facial Treatments with and without the use of machines	50
Skin Analysis and Consultation	40
Applications of all products and machines	60
Color Psychology, Make-up and Corrective Make-up Arching	75
	450 Hours
Total Course Hours	<u>750</u>

COURSE EVALUATION:

Grades are recorded in each practical subject in multiples of 5 points and are converted to a letter grade according to the scale. Theory grades will also be recorded according to the theory grade scale. All students must maintain a minimum grade as ANeeds Improvementa or they will be subject to probationary measures.

GRADING SCALE:

PRACTICAL/ CLINICAL:

These are graded and recorded in multiples of 5 points, with 5 being the highest and 1 being the lowest. Points will then be converted to an actual grade according to the following scale:

U U	95-100 85-90 75-80 70	= = = =	AAa ABa ACa ADa	Excellent Good Average Needs Improvement
	Below 70	=	AFa	Unsatisfactory-Failing
THEORETICAL	_		_	
	95-100	=	AAa	Excellent
	90-94	=	ABa	Good
	85-89	=	ACa	Average
	80-84	=	ADa	Needs Improvement
	79 or Below	=	AFa	Unsatisfactory-Failing

PRACTICAL REQUIREMENTS:

Requirements for graduation are listed below. All of these requirements must be completed in a minimum grade of ACa. If a client is not available to perform needed requirements, the student should utilize a mannequin or classmate to perform these requirements. Also taken into consideration for grades on requirements is attendance, attitude, appearance, professionalism, and quality of work.

Total Point Requirements:

300 and Above	=	Satisfactory
260-299	=	Needs Improvement
259 and Below	=	Unsatisfactory-Failing

REQUIRED SERVICES:

Facials	100
Waxing, Arching	50
Masks	25
Packs	25

COURSE FORMAT:	The cou	urse will be a combination of the following:
	Written Hands-(Oral Qu Student Teache Teache Teache	scussions Examinations On Experience izzes Participation r Observation r Lecture r Demonstration t Subject Survey
ATTENDANCE REQUIREMEN		It is crucial to this course that each student maintains a minimum attendance average of 70% of all available hours for each phase of training (See Satisfactory Attendance Policy). Excessive absences will drop the student below satisfactory attendance which could result in probationary measures being taken, which could result in loss of financial aid and/or termination.
REFERENCES:	Milady= Milady= Milady=	s Standard Textbook for Professional Estheticians s Workbook for Professional Estheticians s State Exam Review for Professional Estheticians s Standard Textbook of Cosmetology nount of Library Publications in the School Library
PERIODICALS:	America Beauty Various Shop Ta Salon T TSB Tra Skin Inc Dermas	rends aining Notes



MANICURING and PEDICURING

COURSE TITLE:

- HOURS REQUIRED: 600 TEXTS: Milady Art and Science of Nail Technology Textbook Milady Art and Science of Nail Technology Workbook Milady Art and Science of Nail Technology State Law Review Book Tennessee Cosmetology Law, Rules, and Regulations Tennessee School of Beauty Student Training Notes Tennessee School of Beauty Rule Book AUDIO/VISUAL AIDS: Flip Charts on Variety of Subjects Manicuring Videos Technique Videos from Manufactures Career Development Videos **Motivational Videos** Wide Variety of Videos on all Subjects Product Knowledge Videos COURSE DESCRIPTION: The Manicuring and Pedicuring Course involves manual dexterity, practical art, cosmetic science, and academic subject matter. Properly conceived, it will assist the individual in obtaining his/her personal objectives and become proficient in the science of Manicuring/Pedicuring, hereby creating a progressive and socially aware Nail Technologist. COURSE OBJECTIVE: Upon completion of the Manicuring and Pedicuring Course, the student shall demonstrate competencies required to pass the Tennessee State Board Exam and the ability to: 1. Demonstrate and explain theoretical subject matter. 2. Define, explain, and demonstrate manual skills with mastery and simplicity. 3. Develop good workmanship and the orderly performance of various tasks. 4. To select wisely, care for, and properly use commercial products that are related to the application.
 - 5. To develop professional ethics worthy of public confidence, acceptance, and respect.

COURSE OUTLINE: MANICURING AND PEDICURING 600 HOURS

GENERAL (THEORY HOURS) CLOCK HO	OURS
Sterilization, sanitation, and bacteriology	25
Shop ethics, personality, and salesmanship	20
Manicuring and nail care	40
Anatomy and physiology	40
Tennessee Cosmetology Law and Regulations/Career &	40
	25
Employment Information	25
	150 Hours
CHEMICAL (PRACTICAL HOURS)	
Sculpture nails & nail tips	80
Product Ingredients	10
Manicuring and Pedicuring, EPA and OSHA requirements	10
	100 Hours
PHYSICAL (PRACTICAL HOURS)	100 110013
	045
Manicuring, pedicuring & nail care	
Nail artistry	
Hand, arm, foot ⋚ massage	. 35
Nail repair	35
•	
	350 Hours
Total Course Hours	
	000

COURSE EVALUATION:

Grades are recorded in each practical subject in multiples of 5 points and are converted to a letter grade according to the scale. Theory grades will also be recorded according to the theory grade scale. All students must maintain a minimum grade as ANeeds Improvementa or they will be subject to probationary measures.

GRADING SCALE:

PRACTICAL/ CLINICAL:

These are graded and recorded in multiples of 5 points, with 5 being the highest and 1 being the lowest. Points will then be converted to an actual grade according to the following scale:

Jwilly scale.				
	95-100	=	AAa	Excellent
	85-90	=	ABa	Good
	75-80	=	ACa	Average
	70	=	ADa	Needs Improvement
	Below 70	=	AFa	Unsatisfactory-Failing
THEORETIC	AL:			
	95-100	=	AAa	Excellent
	90-94	=	ABa	Good
	85-89	=	ACa	Average
	80-84	=	ADa	Needs Improvement
	79 or Below	=	AFอ	Unsatisfactory-Failing

PRACTICAL REQUIREMENTS:

Requirements for graduation are listed below. All of these requirements must be completed in a minimum grade of $AC\varpi$. If a client is not available to perform needed requirements, the student should utilize a practice finger or classmate to perform these requirements. Also taken into consideration for grades on requirements is attendance, attitude, appearance, professionalism, and quality of work.

Total Point Requirements:

300 and Above	=	Satisfactory
260-299	=	Needs Improvement
259 and Below	=	Unsatisfactory-Failing

REQUIRED SERVICES:

Basic / Hot Oil Manicure 100 Hand and arm massage 50 Nail Art 30 Nail mending / repair 20 Pedicure 40 Foot and leg massage 30 Sculptured nails (complete set) 30

COURSE FORMAT:

The course will be a combination of the following:

Oral Discussions Written Examinations Hands-On Experience Oral Quizzes Student Participation Teacher Observation Teacher Lecture Teacher Demonstration Student Subject Survey

ATTENDANCE REQUIREMENTS:

It is crucial to this course that each student maintain a minimum attendance average of 70% of all available hours for each phase of training (See Satisfactory Attendance Policy). Excessive absences will drop the student below satisfactory attendance which could result in probationary measures being taken, which could result in loss of financial aid and/or termination.

REFERENCES:	Keystone Textbook Keystone Dictionary Milady Art and Science of Nail Technology Textbook ilady Art and Science of Nail Technology Workbook Milady Art and Science of Nail Technology State Exam Review Vast amount of Library Publications in the School Library
PERIODICALS:	Modern SALON American Hair Dresser Beauty School Journal Various Nail Publications Shop Talk Salon Trends TSB Training Notes Vast supply of Periodicals in School Library



Tennessee School of Beauty, Inc.

Course Title: Instructor Training Course

Hours Required: 300

Texts:

Milady Standard Textbook of Cosmetology Milady State Exam Review for Cosmetology Milady Cosmetology Hairstyling Teacher-Training Manual Milady Cosmetology Hairstyling Teacher-Training Manual Workbook Milady the Creative Teacher Milady Black Cosmetology Milady the Art 7 Science of Manicuring Milady the Art 7 Science of Manicuring Workbook Tennessee State Cosmetology Law, Rules & Regulations Tennessee School of Beauty Student Training Notes

Audio/Visual Aids:

Flip Charts on Various Subjects DVD Tapes on a Wide Variety of Subjects

Course Description:

The instructor training course interweaves practical art, cosmetology art, cosmetic science, academic subject matter, and time proven training methods. Properly conceived, this will assist the individual trainee in obtaining their personal objectives and become proficient in the art of teaching, thereby creating a progressive, proficient and socially aware instructor.

Course Objectives:

Upon completion of the instructor training course the demonstrate competencies required to pass the Ten instructors examination and the ability to:		
 Demonstrate and explain theoretical subject matter. Define & explain & demonstrate manual skills with mastery & simplicity. Develop good workmanship and the orderly performance Of various tasks. To select wisely, care for and properly use commercial products that relate to the application To develop professional ethics worthy of public confidence, acceptance and respect 		
Course Outline:		
General/Theory Hours	Clock Hours:	
Teaching methods, course outline & lesson planning. Teaching aids & testing Professional conduct & classroom management Classroom problems	25 25 25 25 100 Hours	
Physical/Practical Hours		
Class Viewing Classroom Practice Teaching & Business Class Clinic Teaching/Supervision	67 67 66	
	200 Hours	
Total Course Outline Hours	300 HOURS	

Course Evaluation/Grading Scale:

Practical grades are recorded in multiples of 5 points, with 5 being the highest and I being the lowest. Points will then be converted to an actual grade according to the scale listed below. Theory grades will also be recorded according to the theory grade scale. All students must maintain a minimum grade.

Needs improvement or they will be subject to probationary measures.

Practical/Clinical; 100----95-----A 90 ----85-----B 80-----75-----C 70------D BELOW 70**B**-F

EXCELLENT GOOD AVERAGE NEEDS IMPROVEMENT UNSATISFACTORY & FAILING Theoretical; 95---100 A 90----94 B 85----89 C 80----84 D 79 OR BELOW F

Course Format:

This course will be a combination of the following:

Oral Discussions Written Examinations Hands on Experience Oral Quizzes Student Participation Teacher Observation Student Subject Survey

Attendance Requirements:

It is crucial to this course that each student maintains satisfactory attendance. Excessive absences will drop the student below ANIa average and will result in probationary measures being taken.



Outline of Curriculum Hours Cosmetology (1,500 Hours)

THEORY HOURS (General)	CLOCK HOURS
Sterilization, sanitation and bacteriology	30
Shampooing and rinses	10
Hair and scalp care	25
Manicuring and nail care	15
Hair shaping	10
Hairdressing and styling	25
Permanent waving/chemical relaxing	25
Facials, arching, lash and brow tinting, massage	25
Hair coloring, bleaching and toning	25
Anatomy and physiology	10
Shop ethics, personality, and salesmanship	15
Hair structure and chemistry	60
Tennessee Cosmetology Law	25
TOTAL	300
CHEMICAL HOURS (Practical)	CLOCK HOURS
Permanent waving	200
Chemical relaxing	100
Hair coloring, lightening and toning	150
Hair structure and chemistry	75
Sculpture nails	75
TOTAL	600
PHYSICAL HOURS (Practical)	CLOCK HOURS
Shampooing & rinses	60
Hair & scalp care	60
Hairshaping	150
Hairdressing, styling & comb-outs	150
Facials, makeup, massage, arching & waxing, lash & brow dying, skin care	60
Manicuring & pedicuring	60
Hair extensions	60
ΤΟΤΑL	600



Outline of Curriculum Hours Esthetics Course (750 Hours)

THEORY HOURS (General)	CLOCK HOURS
Sterilization, sanitation and bacteriology	45
Professional Ethics, Personality, Salesmanship	30
Anatomy and Physiology	55
Tennessee State Law	20
TOTAL	150
CHEMICAL HOURS (Practical)	CLOCK HOURS
Skin Conditions and Disorders	50
Nutrition and Aging Factors	20
Product Ingredients and Usage	20
Waxing, Lash and Brow Tinting	35
OSHA and EPA Requirements	25
TOTAL	150
PHYSICAL HOURS (Practical)	CLOCK HOURS
Massage Movements and Manipulations	150
Masks and Packs	75
Facial Treatments with and without the use of Machines	50
Skin Analysis and Consultation	40
Applications of all products and Machines	60
Color Psychology, Make-up and Corrective Make-up Arching	75
TOTAL	450

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MANICURING AND PEDICURING (600 HOURS)

THEORY HOURS (General)	CLOCK HOURS
Sterilization, sanitation and bacteriology	25
Ethics, personality and salesmanship	20
Manicuring and nail care	40
Anatomy and physiology	40
State law & regulations	25
TOTAL	150 HOURS
CHEMICAL HOURS (Practical)	CLOCK HOURS
Sculpture nails & nail tips	80
Product ingredients	10
Manicuring and Pedicuring, EPA and OSHA requirements	10
TOTAL	100 HOURS
PHYSICAL HOURS (Practical)	CLOCK HOURS
Manicuring, pedicuring & nail care	245
Nail artistry	35
Hand, arm, foot & leg massage	35
Nail repair	35
TOTAL	350 HOURS



INSTRUCTOR TRAINING COURSE (300 HOURS)

THEORY HOURS (General)	CLOCK HOURS
Teaching methods, course outline, lesson planning	25
Teaching aids & testing	25
Professional conduct, classroom management	25
Classroom problems	25
TOTAL	100 HOURS
PHYSICAL HOURS (Practical)	CLOCK HOURS
PHYSICAL HOURS (Practical) Class viewing	CLOCK HOURS
Class viewing	67